

## **Facilitating Workshop**

Mountain Global offers this workshop to assist clients in developing common visions and strategies for their organization. The intent with this exercise is to create a sense of ownership and commitment for all participants.

### **Who should participate?**

This workshop is very valuable for start up companies or companies that are facing major strategic challenges such as:

- Global business development
- Change management
- Acquisition or divesture strategies

### **Workshop Structure:**

<b>Process</b>	<b>Outcomes</b>
Pre Meeting	<ol style="list-style-type: none"> <li>1. One-on-One meetings with key participants to ensure their input is noted.</li> <li>2. Develop a common agenda.</li> <li>3. Assign any pre meeting work to participants</li> </ol>
Meeting	<ol style="list-style-type: none"> <li>1. Ensure all the issues are presented to the participants.</li> <li>2. Ensure all participants are allowed to participate equally.</li> <li>3. Focus on specific issues the group agrees are important.</li> <li>4. Create a common vision.</li> </ol>
After Meeting	<ol style="list-style-type: none"> <li>1. Document outcomes of the meeting</li> <li>2. Work with Client to develop strategies and benchmarks based on the meeting outcomes</li> </ol>